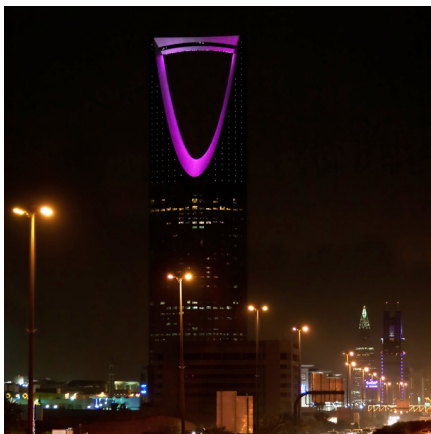


## Foreign direct investment - KSA



“One of the deepest benches of any foreign firm in the market and many of its partners are among the region’s most long-established names.”

Chambers Global 2011

The Kingdom of Saudi Arabia (**KSA**) represents one of the most significant markets in the Middle East for foreign investors. Sectors of key importance for KSA investment include health, education, mass transportation, energy and utilities, oil and gas, construction and professional and financial services.

Clyde & Co LLP, in association with Abdulaziz Al-Bosaily Law Office in Riyadh, Saudi Arabia, regularly assists clients who – whether locally or internationally based – are seeking to enter the rapidly expanding market. Our team provides specialist local law advice to the standards of an international law firm, assisting clients on the full spectrum of legal issues from the establishment and structuring of their business, through to the on-going commercial and operational issues including regulatory compliance.

### Options for investors

Understanding our client’s long-term business objectives means we can advise on the most appropriate business vehicle, suitable for the nature of the propose activities of your business. Options include:

- establishing a limited liability company or a joint stock company;
- establishing a branch office;
- establishing a scientific and technical office;

- entering into joint venture arrangements with a local partner; and
- establishing an agency, distribution or franchise network.

### Understanding your business objectives

When setting up business operations in KSA, there a number of other legal issues which need consideration to ensure you are setting up the right structures which are aligned to your business goals. Our team assists with the following business operations:

- commercial agreements;
- immigration/employment law;
- compliance;
- IP protection and exploitation;
- banking/Islamic finance;
- real estate;
- dispute resolution; and
- corporate/M&A.



**ABDULAZIZ A. AL-BOSAILY**  
law office in association with  
**CLYDE & CO LLP** Licence No. (26/28)  
Dated (23/2/1428H), Riyadh

**مكتب عبدالعزيز عبدالله البصيلي**  
للمحاماة والاستشارات القانونية بالاشتراك مع  
كليداندكو ال.ل.ل.م.  
ترخيص مهني رقم (26/28)  
وتاريخ (23/2/1428هـ). الرياض

“The firm is a vast operation in criss-crossing jurisdictions and industries. Strength in depth demonstrates the firm’s credibility and in core markets, Clyde & Co is an international name that opens doors.”

Chambers Global 2010

### Industry focus

To complement the extensive range of industries our clients operate in, we have dedicated industry-focused teams who are experienced to deal with specific legal and regulatory compliance issues unique to these industries. We have specialist teams who work in:

- construction, infrastructure & projects;
- insurance and financial services;
- hotels & leisure;
- telecommunication, media and technology;
- marine & transportation;
- energy; and
- healthcare.

### Relevant experience

- **Saudi steel manufacturer:** Establishing private joint stock company with capitalisation of SAR 450 million.
- **Saudi Cooperative Insurance Company:** Advising in connection with its proposed IPO including establishment of public joint stock company.

- **International steel manufacturer:** Advising on joint venture with Saudi entity including establishment of LLC in KSA.
- **Leading international telecom operator:** Establishing private joint stock company.
- **Japanese heavy industry manufacturer:** Advising on joint venture with petro chemical company and establishment of LLC in KSA.
- **Major US geophysics company:** Establishing branch office in KSA.
- **Leading international computer hardware manufacturer:** Advising on jv in KSA for the purpose of bidding for USD 250 million network contract.
- **German construction company:** Establishing an entity in KSA to carry out installation of curtain wall components.
- **Oil and gas services sector:** Establishing LLC in KSA for the purpose of supplying vessels and services to KSA offshore industries.

### Further information

If you would like further information on any issue raised in this overview please contact:

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